

1H2004 Written Premium – TPL (unaudited)

Unit: RMB mn

Branch	Individual	Group	Bancassurance	Total (By Branch)	
Shanghai	19.35	205.81	531.15	756.31	+ 13.38%*
Beijing	42.28	41.66	506.40	590.34	+ 15.42%*
Guangzhou	10.70	9.71	241.38	261.79	+ 96.17%*
Chengdu	84.72	31.26	75.97	191.95	+ 32.11%*
Shenzhen	2.61	7.28	18.72	28.61	
Zhengzhou	7.28	13.66	51.68	72.61	
Qingdao	6.40	4.06	9.29	19.74	
Hangzhou	3.21	24.09	8.05	35.36	
Jinan	5.69	12.35	16.68	34.72	
Dalian	5.89	5.29	4.26	15.44	
Nanjing	7.66	90.45	49.88	147.99	
Shenyang	10.80	124.09	142.03	276.92	
Shijiazhuang	3.76	6.55	22.60	32.91	
Ningbo	2.39	1.42	10.59	14.39	
Foshan	3.21	0.84	43.22	47.27	
Suzhou	-	-	1.84	1.84	
Total (By Category)	215.92	578.53	1,733.73	2,528.19	+ 81.23%*

* In comparison with 1H2003 written premium