

2017年太平人壽保費收入分類明細

單位：人民幣'000

| | | 個險 | 銀保 | *多元銷售 及團險 | 每月總計 |
|-----|----|------------|------------|--------------|------------|
| 1月 | 躉繳 | 4,701 | 11,686,580 | 808 | |
| | 期繳 | 22,945,112 | 3,700,124 | 243,708 | |
| | 合計 | 22,949,813 | 15,386,704 | 244,516 | 38,581,033 |
| 2月 | 躉繳 | 5,487 | 1,725,081 | 649 | |
| | 期繳 | 2,553,085 | 2,128,945 | 213,970 | |
| | 合計 | 2,558,572 | 3,854,026 | 214,619 | 6,627,217 |
| 3月 | 躉繳 | 22,413 | 1,398,525 | 1,786 | |
| | 期繳 | 7,643,591 | 2,797,058 | 211,370 | |
| | 合計 | 7,666,004 | 4,195,583 | 213,156 | 12,074,743 |
| 4月 | 躉繳 | 14,164 | 45,929 | 554 | |
| | 期繳 | 4,617,800 | 1,352,730 | 185,771 | |
| | 合計 | 4,631,964 | 1,398,659 | 186,325 | 6,216,948 |
| 5月 | 躉繳 | 3,086 | 31,167 | 311 | |
| | 期繳 | 3,855,202 | 1,645,464 | 145,626 | |
| | 合計 | 3,858,288 | 1,676,631 | 145,937 | 5,680,856 |
| 6月 | 躉繳 | 2,877 | 24,807 | 350 | |
| | 期繳 | 7,442,270 | 2,087,906 | 196,122 | |
| | 合計 | 7,445,147 | 2,112,713 | 196,472 | 9,754,332 |
| 7月 | 躉繳 | 1,198 | 13,674 | 247 | |
| | 期繳 | 2,949,092 | 1,467,617 | 179,723 | |
| | 合計 | 2,950,290 | 1,481,291 | 179,970 | 4,611,551 |
| 8月 | 躉繳 | 972 | 31,603 | 315 | |
| | 期繳 | 4,045,733 | 1,747,059 | 226,469 | |
| | 合計 | 4,046,705 | 1,778,662 | 226,784 | 6,052,151 |
| 9月 | 躉繳 | 4,930 | 143,044 | 391 | |
| | 期繳 | 5,695,499 | 2,104,157 | 210,994 | |
| | 合計 | 5,700,429 | 2,247,201 | 211,385 | 8,159,015 |
| 10月 | 躉繳 | 6,729 | 12,478 | 279 | |
| | 期繳 | 4,414,995 | 1,266,247 | 222,898 | |
| | 合計 | 4,421,724 | 1,278,725 | 223,177 | 5,923,626 |
| 11月 | 躉繳 | 3,677 | -2,095 | 229 | |
| | 期繳 | 3,572,039 | 1,338,659 | 218,892 | |
| | 合計 | 3,575,716 | 1,336,564 | 219,121 | 5,131,401 |
| 12月 | 躉繳 | 7,400 | -4 | 185 | |
| | 期繳 | 3,615,284 | 1,158,043 | 330,983 | |
| | 合計 | 3,622,684 | 1,158,039 | 331,168 | 5,111,891 |

累 計：

單位：人民幣'000

| 1 | | 個險 | 銀保 | *多元銷售 | 個、團、銀總計 |
|----|----|------------|------------|-----------|-------------|
| | 躉繳 | 77,634 | 15,110,789 | 6,104 | |
| 12 | 期繳 | 73,349,702 | 22,794,009 | 2,586,526 | |
| 月 | 合計 | 73,427,336 | 37,904,798 | 2,592,630 | 113,924,764 |

* 多元銷售主要由電話營銷組成

2016年太平人壽保費收入分類明細

單位：人民幣'000

| | | 個險 | 銀保 | *多元銷售 及團險 | 每月總計 |
|-----|----|------------|------------|--------------|------------|
| 1月 | 躉繳 | -1,132 | 12,966,006 | 1,467 | |
| | 期繳 | 11,857,737 | 2,181,809 | 202,015 | |
| | 合計 | 11,856,605 | 15,147,815 | 203,482 | 27,207,902 |
| 2月 | 躉繳 | 8,994 | 3,836,186 | 949 | |
| | 期繳 | 1,617,907 | 1,876,189 | 144,315 | |
| | 合計 | 1,626,901 | 5,712,375 | 145,264 | 7,484,540 |
| 3月 | 躉繳 | 15,203 | 674,963 | 1,434 | |
| | 期繳 | 4,579,355 | 2,037,155 | 150,391 | |
| | 合計 | 4,594,558 | 2,712,118 | 151,825 | 7,458,501 |
| 4月 | 躉繳 | 13,814 | 278,212 | 1,323 | |
| | 期繳 | 3,943,244 | 1,195,259 | 165,897 | |
| | 合計 | 3,957,058 | 1,473,471 | 167,220 | 5,597,749 |
| 5月 | 躉繳 | 10,893 | 128,871 | 1,315 | |
| | 期繳 | 3,078,029 | 1,432,735 | 150,352 | |
| | 合計 | 3,088,922 | 1,561,606 | 151,667 | 4,802,195 |
| 6月 | 躉繳 | 16,422 | 130,277 | 110,545 | |
| | 期繳 | 6,006,224 | 1,822,025 | 153,718 | |
| | 合計 | 6,022,646 | 1,952,302 | 264,263 | 8,239,211 |
| 7月 | 躉繳 | 4,438 | 63,468 | 989 | |
| | 期繳 | 2,558,716 | 1,296,140 | 154,149 | |
| | 合計 | 2,563,154 | 1,359,608 | 155,138 | 4,077,900 |
| 8月 | 躉繳 | 4,154 | 41,417 | 1,094 | |
| | 期繳 | 3,480,475 | 1,472,271 | 277,184 | |
| | 合計 | 3,484,629 | 1,513,688 | 278,278 | 5,276,595 |
| 9月 | 躉繳 | 6,598 | 76,201 | 765 | |
| | 期繳 | 4,515,396 | 1,586,864 | 161,877 | |
| | 合計 | 4,521,994 | 1,663,065 | 162,642 | 6,347,701 |
| 10月 | 躉繳 | 13,830 | 92,404 | 679 | |
| | 期繳 | 4,300,968 | 1,337,709 | 161,042 | |
| | 合計 | 4,314,798 | 1,430,113 | 161,721 | 5,906,632 |
| 11月 | 躉繳 | 8,619 | 108,646 | 744 | |
| | 期繳 | 3,233,684 | 1,395,004 | 170,663 | |
| | 合計 | 3,242,303 | 1,503,650 | 171,407 | 4,917,360 |
| 12月 | 躉繳 | 5,386 | 147,038 | 838 | |
| | 期繳 | 5,585,928 | 1,119,229 | 189,474 | |
| | 合計 | 5,591,314 | 1,266,267 | 190,312 | 7,047,893 |

累 計：

單位：人民幣'000

| 1 | | 個險 | 銀保 | *多元銷售 | 個、團、銀總計 |
|----|----|------------|------------|-----------|------------|
| | 躉繳 | 107,219 | 18,543,689 | 122,142 | |
| 12 | 期繳 | 54,757,663 | 18,752,389 | 2,081,077 | |
| 月 | 合計 | 54,864,882 | 37,296,078 | 2,203,219 | 94,364,179 |

* 多元銷售主要由電話營銷組成