

TPL Premium Received as of 30 September, 2004 (unaudited)

Unit: RMB mn

Branch	Individual	Group life	Bancassurance	Total (By Branch)	
Shanghai	17.21	279.14	760.57	1,056.92	
Beijing	35.67	63.96	637.39	737.02	
Guangzhou	12.43	11.87	385.83	410.12	
Chengdu	78.94	36.43	290.40	405.76	
Shijiazhuang	5.26	15.26	122.71	143.22	
Zhengzhou	17.30	79.37	260.70	357.37	
Nanjing	15.27	129.22	258.72	403.21	
Jinan	15.10	20.88	189.39	225.35	
Hangzhou	6.87	29.43	30.96	67.26	
Shenyang	25.23	143.48	285.06	453.77	
Ningbo	4.22	2.59	36.54	43.34	
Shenzhen	6.60	9.02	191.07	206.69	
Qingdao	8.48	4.24	50.59	63.30	
Dalian	7.27	5.70	59.30	72.27	
Foshan	5.69	2.29	140.73	148.72	
Suzhou	-	0.35	7.99	8.33	
Nanchang	0.38	0.02	0.98	1.38	
Total (By Category)	261.89	833.23	3,708.91	4,804.03	+ 107.87%

* In comparison with same period of 2003