

2014年太平人壽保費收入分類明細

單位：人民幣'000

|    |    | 個險               | 銀保                | *多元銷售          |    | 團險           | 每月總計              |
|----|----|------------------|-------------------|----------------|----|--------------|-------------------|
| 1月 | 躉繳 | 289,293          | 10,159,233        | 0              | 年金 | 0            |                   |
|    | 期繳 | 3,022,595        | 1,442,189         | 111,212        | EB | 2,470        |                   |
|    | 合計 | <b>3,311,888</b> | <b>11,601,422</b> | <b>111,212</b> | 合計 | <b>2,470</b> | <b>15,026,992</b> |
| 2月 | 躉繳 | 122,242          | 1,979,234         | 0              | 年金 | 0            |                   |
|    | 期繳 | 1,332,971        | 1,627,824         | 110,192        | EB | 1,444        |                   |
|    | 合計 | <b>1,455,213</b> | <b>3,607,058</b>  | <b>110,192</b> | 合計 | <b>1,444</b> | <b>5,173,907</b>  |
| 3月 | 躉繳 | 102,453          | 3,058,354         | 0              | 年金 | 0            |                   |
|    | 期繳 | 3,176,495        | 1,528,853         | 114,891        | EB | 1,112        |                   |
|    | 合計 | <b>3,278,948</b> | <b>4,587,207</b>  | <b>114,891</b> | 合計 | <b>1,112</b> | <b>7,982,158</b>  |

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|----|----|------------------|------------------|---------------|----|--------------|------------------|
| 1月 | 躉繳 | 1,914            | 2,807,087        | 0             | 年金 | 0            |                  |
|    | 期繳 | 1,784,259        | 1,263,349        | 83,228        | EB | 5,838        |                  |
|    | 合計 | <b>1,786,173</b> | <b>4,070,436</b> | <b>83,228</b> | 合計 | <b>5,838</b> | <b>5,945,675</b> |
| 2月 | 躉繳 | 1,989            | 3,499,254        | 0             | 年金 | 0            |                  |
|    | 期繳 | 1,014,263        | 1,486,041        | 83,985        | EB | -497         |                  |
|    | 合計 | <b>1,016,252</b> | <b>4,985,295</b> | <b>83,985</b> | 合計 | <b>-497</b>  | <b>6,085,035</b> |
| 3月 | 躉繳 | 15,704           | 3,966,527        | 0             | 年金 | 0            |                  |
|    | 期繳 | 2,275,566        | 1,349,637        | 85,211        | EB | 1,674        |                  |
|    | 合計 | <b>2,291,270</b> | <b>5,316,164</b> | <b>85,211</b> | 合計 | <b>1,674</b> | <b>7,694,319</b> |

累 計：

單位：人民幣'000

|                  |    | 個險               | 銀保                | *多元銷售          |    | 團險           | 個、團、銀總計           |
|------------------|----|------------------|-------------------|----------------|----|--------------|-------------------|
| 1<br> <br>3<br>月 | 躉繳 | 513,988          | 15,196,821        | 0              | 年金 | 0            |                   |
|                  | 期繳 | 7,532,061        | 4,598,866         | 336,295        | EB | 5,026        |                   |
|                  | 合計 | <b>8,046,049</b> | <b>19,795,687</b> | <b>336,295</b> | 合計 | <b>5,026</b> | <b>28,183,057</b> |

\* 多元銷售主要由電話營銷組成

累 計：

單位：人民幣'000

|                  |    | 個險               | 銀保                | *多元銷售          |    | 團險           | 個、團、銀總計           |
|------------------|----|------------------|-------------------|----------------|----|--------------|-------------------|
| 1<br> <br>3<br>月 | 躉繳 | 19,607           | 10,272,868        | 0              | 年金 | 0            |                   |
|                  | 期繳 | 5,074,088        | 4,099,027         | 252,424        | EB | 7,015        |                   |
|                  | 合計 | <b>5,093,695</b> | <b>14,371,895</b> | <b>252,424</b> | 合計 | <b>7,015</b> | <b>19,725,029</b> |

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