

2020年太平人壽保費收入分類明細

單位：人民幣 '000

| | | 個險 | 銀保 | *多元銷售 及團險 | 每月總計 |
|-----|----|-------------------|------------------|----------------|-------------------|
| 1月 | 躉繳 | 13,688 | 23,588 | 60 | |
| | 期繳 | 26,058,430 | 8,643,132 | 750,343 | |
| | 合計 | 26,072,118 | 8,666,720 | 750,403 | 35,489,241 |
| 2月 | 躉繳 | 6,326 | 1,578 | 113 | |
| | 期繳 | 4,187,862 | 1,893,873 | 249,763 | |
| | 合計 | 4,194,188 | 1,895,451 | 249,876 | 6,339,515 |
| 3月 | 躉繳 | 8,450 | 11,857 | 84 | |
| | 期繳 | 10,497,298 | 3,467,773 | 399,830 | |
| | 合計 | 10,505,748 | 3,479,630 | 399,914 | 14,385,292 |
| 4月 | 躉繳 | 5,354 | 5,801 | 68 | |
| | 期繳 | 8,067,069 | 2,479,636 | 284,156 | |
| | 合計 | 8,072,423 | 2,485,437 | 284,224 | 10,842,084 |
| 5月 | 躉繳 | 12,847 | 18,239 | 800 | |
| | 期繳 | 6,773,835 | 2,634,537 | 258,367 | |
| | 合計 | 6,786,682 | 2,652,776 | 259,167 | 9,698,625 |
| 6月 | 躉繳 | 8,995 | 21,908 | 3,367 | |
| | 期繳 | 11,094,998 | 2,780,582 | 290,352 | |
| | 合計 | 11,103,993 | 2,802,490 | 293,719 | 14,200,202 |
| 7月 | 躉繳 | 7,059 | 5,688 | 2,544 | |
| | 期繳 | 4,437,085 | 1,840,346 | 298,224 | |
| | 合計 | 4,444,144 | 1,846,034 | 300,768 | 6,590,946 |
| 8月 | 躉繳 | 6,231 | 2,099 | 2,805 | |
| | 期繳 | 5,884,808 | 2,060,300 | 318,821 | |
| | 合計 | 5,891,039 | 2,062,399 | 321,626 | 8,275,064 |
| 9月 | 躉繳 | 12,244 | -868 | 3,721 | |
| | 期繳 | 10,863,513 | 2,631,618 | 339,001 | |
| | 合計 | 10,875,757 | 2,630,750 | 342,722 | 13,849,229 |
| 10月 | 躉繳 | 12,988 | 6447 | 4,498 | |
| | 期繳 | 6,893,735 | 1,613,292 | 354,593 | |
| | 合計 | 6,906,723 | 1,619,739 | 359,091 | 8,885,553 |
| 11月 | 躉繳 | 12,262 | 687 | 13,736 | |
| | 期繳 | 5,335,850 | 1,990,898 | 418,631 | |
| | 合計 | 5,348,112 | 1,991,585 | 432,367 | 7,772,064 |
| 12月 | 躉繳 | 15,934 | -1885 | -3937 | |
| | 期繳 | 6,495,313 | 1,012,766 | 520,959 | |
| | 合計 | 6,511,247 | 1,010,881 | 517,022 | 8,039,150 |

累 計：

單位：人民幣 '000

| | | 個險 | 銀保 | *多元銷售 及團險 | 個、團、銀總計 |
|-----|----|--------------------|-------------------|------------------|--------------------|
| 1月 | 躉繳 | 122,378 | 95,139 | 27,859 | |
| | 期繳 | 106,589,796 | 33,048,753 | 4,483,040 | |
| 12月 | 合計 | 106,712,174 | 33,143,892 | 4,510,899 | 144,366,965 |

* 多元銷售主要由電話營銷組成

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單位：人民幣 '000

| | | 個險 | 銀保 | *多元銷售 及團險 | 每月總計 |
|-----|----|-------------------|------------------|----------------|-------------------|
| 1月 | 躉繳 | 7,334 | 28,412 | 29 | |
| | 期繳 | 32,510,604 | 6,220,084 | 660,081 | |
| | 合計 | 32,517,938 | 6,248,496 | 660,110 | 39,426,544 |
| 2月 | 躉繳 | 7,349 | 1,645 | 92 | |
| | 期繳 | 3,981,705 | 2,129,684 | 267,024 | |
| | 合計 | 3,989,054 | 2,131,329 | 267,116 | 6,387,499 |
| 3月 | 躉繳 | 9,867 | 7,346 | 25 | |
| | 期繳 | 10,590,210 | 3,297,423 | 262,686 | |
| | 合計 | 10,600,077 | 3,304,769 | 262,711 | 14,167,557 |
| 4月 | 躉繳 | 8,086 | 698 | 12 | |
| | 期繳 | 6,939,385 | 1,516,526 | 299,618 | |
| | 合計 | 6,947,471 | 1,517,224 | 299,630 | 8,764,325 |
| 5月 | 躉繳 | 9,426 | 399 | 64 | |
| | 期繳 | 6,527,198 | 1,850,079 | 261,040 | |
| | 合計 | 6,536,624 | 1,850,478 | 261,104 | 8,648,206 |
| 6月 | 躉繳 | 7,590 | 2,932 | 491 | |
| | 期繳 | 10,483,459 | 2,370,903 | 288,655 | |
| | 合計 | 10,491,049 | 2,373,835 | 289,146 | 13,154,030 |
| 7月 | 躉繳 | 6,158 | 12,352 | 77 | |
| | 期繳 | 4,061,388 | 1,520,572 | 260,358 | |
| | 合計 | 4,067,546 | 1,532,924 | 260,435 | 5,860,905 |
| 8月 | 躉繳 | 10,330 | 5,065 | 36 | |
| | 期繳 | 5,642,999 | 1,860,144 | 370,893 | |
| | 合計 | 5,653,329 | 1,865,209 | 370,929 | 7,889,467 |
| 9月 | 躉繳 | 8,183 | 3,443 | 47 | |
| | 期繳 | 10,712,396 | 2,405,623 | 266,358 | |
| | 合計 | 10,720,579 | 2,409,066 | 266,405 | 13,396,050 |
| 10月 | 躉繳 | 15,475 | 4,327 | 75 | |
| | 期繳 | 6,426,496 | 1,455,845 | 262,527 | |
| | 合計 | 6,441,971 | 1,460,172 | 262,602 | 8,164,745 |
| 11月 | 躉繳 | 12,898 | 2,184 | 27 | |
| | 期繳 | 4,594,314 | 1,713,932 | 389,443 | |
| | 合計 | 4,607,212 | 1,716,116 | 389,470 | 6,712,798 |
| 12月 | 躉繳 | 19,182 | 1,150 | 65 | |
| | 期繳 | 6,289,904 | 1,240,235 | 336,721 | |
| | 合計 | 6,309,086 | 1,241,385 | 336,786 | 7,887,257 |

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| | | 個險 | 銀保 | *多元銷售 及團險 | 個、團、銀總計 |
|-----|----|--------------------|-------------------|------------------|--------------------|
| 1月 | 躉繳 | 121,878 | 69,953 | 1,040 | |
| | 期繳 | 108,760,058 | 27,581,050 | 3,925,404 | |
| 12月 | 合計 | 108,881,936 | 27,651,003 | 3,926,444 | 140,459,383 |

* 多元銷售主要由電話營銷組成